

Small businesses are particularly vulnerable to at least four "black holes." RiskSmart Solutions® can help you discover how to assess and control ~

1. The pitfalls in your HR policies and practices
2. The blunders hiding in your contracts
3. The minefields surrounding your information technology
4. The hidden gaps and overlaps in your insurance protections

Tricks and Techniques

You'll want to learn how larger firms make sure they are not blindsided, and how they protect their reputations and everything they've built. And you'll get solid, objective advice because RiskSmart Solutions® does **not** sell insurance.

Customized Workshops

You have access to a wide variety of customized keynotes, workshops and presentations carefully designed to educate and inform CEOs, CFOs, Business Owners, Partners, Directors, Trade Associations, Management Consultants and anyone interested in getting the best insurance coverage, service, and value with the least risk.

Examples of popular topics include ~

- Buy the Best Insurance Program – Avoid Hassle and Save Money with a Proven 6-Step Process
- Understand and Avoid the Blunders in Your Contracts
- The Legal Quagmire of Employment Practices Liability
- Contingency Planning: An 'Everyday' Disaster Plan for Survival

Workshop Comments

"Your workshop via webcam for our Annual Meeting in Cleveland, Ohio, stimulated our thinking and engaged our members who can be quite challenging! And your follow up on the issues they presented was excellent. I look forward to the opportunity to recommend you and your services."

Don Benson PE, President, Association of Professional Material Handling Consultants

"I found this to be a very helpful review of our annual insurance updating process with just six steps."

Connie Pierce, President, G&L Precision Die Cutting, Inc.

"You did it again! They loved you and wanted more!"

Diana Vollmer, Managing Director, Methods for Management

"A big eye-opener for me - every business owner should attend. The 6-Step process can help eliminate problems every business faces."

Greg May, President, May Construction, Inc.

Charles T. Wilson ~ Risk Management Consultant and Founder of RiskSmart Solutions®

Charles delivers organized, practical keynotes, talks and workshops for business owners and managers who want to ensure their protection and contingency plans are as strong as their products and customer service.

Charles inspires executives to take charge of their organization's protection with his unique and objective insights into business risk assessment, problem solving, crisis management and insurance. "I've been on both sides - I know the insurance industry thought-process, and the vital business need for practical, effective solutions." RiskSmart Solutions® is independent and does **not** sell insurance.

